



Industry Price List 2017
Region: D-A-CH
valid from: January 01, 2017

The prices in this price list are to be understood as recommended selling price (RSP) in euro (€) per piece in the respective version for industrial customers, VAT not included (gross pricelist). With validity of this price list all previous lists and conditions are replaced. Our catalogue 2017 shows detailed descriptions of the products and services offered. It is available for download on our homepage. Our general terms are applicable in their respective current version. senator® reserves the right to verify and change RSP and general terms of delivery and payment. All rights reserved.

Price list PEN COLLECTION

This price list replaces all previous lists and conditions, valid from January 1, 2017
All prices are in euro per piece, ex works, excl. VAT.

SG = Softgrip Zone
MC = Metal Clip
MTT = Metallised Tip
MT = Metal Tip

Art. No.	Advertising-Code	Description	Prices in EURO, VAT not included / prices per piece				Pre-charges
NEW HIT							
Art. No.		Model version	3.000	5.000	10.000	25.000	
2714	A	Matt Basic	0,149	0,129	0,115	0,109	
Code		BRANDING	3.000	5.000	10.000	25.000	pre-charges
A		Screen print (barrel) one colour per position	0,070	0,060	0,057	0,055	40,00 € per position
DART							
Art. No.		Model version	1.000	3.000	5.000	10.000	
2600	A	Polished	0,189	0,169	0,155	0,149	
2959	A	Polished Basic	0,189	0,169	0,155	0,149	
2602	A	Clear	0,199	0,179	0,165	0,159	
Code		BRANDING	1.000	3.000	5.000	10.000	pre-charges
A		Screen print (barrel and clip) per position and colour	0,080	0,070	0,060	0,057	40,00 € per position and colour
SUPER HIT							
Art. No.		Model version	1.000	3.000	5.000	10.000	
2883	A, D, E (white barrel)	Polished	0,225	0,209	0,195	0,180	
2955	A, D, E	Polished Basic	0,225	0,209	0,195	0,180	
2956	A, D	Polished Basic SG	0,305	0,289	0,275	0,260	
2904	A, D	Matt	0,225	0,209	0,195	0,180	
2850	A, D	Recycled	0,225	0,209	0,195	0,180	
2756	A, D	Clear	0,235	0,219	0,205	0,190	
2234	A, D	Clear SG	0,315	0,299	0,285	0,270	
2244	A, D	Frosted	0,255	0,239	0,225	0,210	
2773	A, D, E (white barrel)	Mix & Match	0,285	0,269	0,255	0,240	
Code		BRANDING	1.000	3.000	5.000	10.000	pre-charges
A		Screen print (barrel and clip) per position and colour	0,080	0,070	0,060	0,057	40,00 € per position and colour
D		360° barrel print (1-5c)	0,195	0,170	0,155	0,140	40,00 € per colour
E		HD print 360°: CMYK	0,195	0,170	0,155	0,140	40,00 € onetime
POINT							
Art. No.		Model version	1.000	3.000	5.000	10.000	
3217	A	Polished	0,320	0,296	0,274	0,256	
Code		BRANDING	1.000	3.000	5.000	10.000	pre-charges
A		Screen print (barrel) per position and colour	0,080	0,070	0,060	0,057	40,00 € per position and colour
Art. No.		Model version	250	500	1.000	3.000	
2866	A, J	Metal	0,990	0,950	0,935	0,921	
Code		BRANDING	250	500	1.000	3.000	pre-charges
A		Screen print (barrel) per position and colour	0,120	0,090	0,080	0,070	40,00 € per position and colour
J		Laser engraving, per position	0,600	0,550	0,520	0,490	40,00 € per colour
LIBERTY							
Art. No.		Model version	500	1.000	3.000	5.000	
2915	A, D, E (white barrel)	Polished	0,355	0,330	0,299	0,279	
2993	A, D, E	Polished Basic	0,355	0,330	0,299	0,279	
3210	A, D, E	Polished Basic SG	0,435	0,410	0,379	0,359	
3213	A, D, E, J	Polished Basic SG MC	0,655	0,630	0,599	0,579	
2986	A, D, E	Polished MTT	0,555	0,530	0,499	0,479	
2916	A, D, E, J	Polished MC	0,575	0,550	0,519	0,499	
2917	A, D, E, J	Polished MTT MC	0,775	0,750	0,719	0,699	
2983	A, D	Clear	0,385	0,360	0,329	0,309	
3211	A, D	Clear SG	0,465	0,440	0,409	0,389	
3212	A, D, J	Clear SG MC	0,685	0,660	0,629	0,609	
2982	A, D	Clear MTT	0,585	0,560	0,529	0,509	
2984	A, D, J	Clear MC	0,605	0,580	0,549	0,529	
2985	A, D, J	Clear MTT MC	0,805	0,780	0,749	0,729	
2480	A (only Clip)	Varnished Metallic	0,930	0,860	0,799	0,749	
2015	A (only Clip), D	Soft Touch	0,930	0,860	0,799	0,749	
2942	D, J	Soft Touch MC	1,150	1,080	1,019	0,969	
2918	A, D, E (white barrel)	Mix & Match	-	0,390	0,359	0,339	
2829	A (only Clip), D, J	Mix & Match (Soft Touch)	-	0,890	0,829	0,779	
		Surcharge metal clip	-	0,220	0,220	0,220	
		Surcharge metallised tip (not for soft touch)	-	0,200	0,200	0,200	
		Maqic Flow 1.4 for mix & match	-	0,080	0,080	0,080	
Code		BRANDING	500	1.000	3.000	5.000	pre-charges
A		Screen print (barrel and clip) per position and colour	0,090	0,080	0,070	0,060	40,00 € per position and colour
D		360° barrel print (1-5c)*	0,270	0,195	0,170	0,155	40,00 € per colour
E		HD print 360°: CMYK	0,270	0,195	0,170	0,155	40,00 € onetime
J		Laser engraving, metal clip	0,550	0,520	0,490	0,470	40,00 € per position

*Barrel print on soft touch products only with 360° print possible.

Art. No.	Advertising-Code	Description	Prices in EURO, VAT not included / prices per piece				Pre-charges	
HATTRIX								
Art. No.		Model version	500	1.000	3.000	5.000		
2996	A, C, D	Polished Basic	0,370	0,344	0,320	0,301		
3200	A, C, D	Polished Basic SG	0,450	0,424	0,400	0,381		
3201	A, C, D	Polished Basic SG MC	0,550	0,524	0,500	0,481		
2339	A, C, D	Clear SG	0,480	0,454	0,430	0,411		
2419	A, C, D	Clear SG MC	0,580	0,554	0,530	0,511		
2156	A, C, D	Mix & Match	-	0,374	0,350	0,331		
		Surcharge metal clip	-	0,100	0,100	0,100		
		Magic Flow 1.4 for mix & match	-	0,080	0,080	0,080		
Code		BRANDING	500	1.000	3.000	5.000	pre-charges	
A		Screen print (barrel) per position and colour	0,090	0,080	0,070	0,060	40,00 €	per position and colour
D		360° barrel print (1-5c)	0,270	0,195	0,170	0,155	40,00 €	per colour
C		Tampo print (clip/upper part*) per colour	0,120	0,110	0,095	0,085	40,00 €	per position and colour
*Upper part 1c								
CHALLENGER								
Art. No.		Model version	500	1.000	3.000	5.000		
2416	A, C, D, E (white barrel)	Polished	0,430	0,400	0,372	0,350		
2926	A, C, D, E (white barrel)	Polished MT	0,780	0,750	0,722	0,700		
2957	A, C, D, E	Polished Basic	0,430	0,400	0,372	0,350		
2958	A, C, D, E	Polished Basic SG	0,530	0,500	0,472	0,450		
2192	A, C, D	Clear	0,460	0,430	0,402	0,380		
2925	A, C, D	Clear MT	0,810	0,780	0,752	0,730		
2597	A, C, D	Clear SG	0,560	0,530	0,502	0,480		
2418	A, C, D	Frosted	0,500	0,470	0,442	0,420		
2737	C, D	Soft Touch	1,100	1,023	0,951	0,894		
2858	C, D	Mix & Match (soft touch)	-	1,053	0,981	0,924		
2927	A, C, D, E (white barrel)	Mix & Match	-	0,500	0,472	0,450		
		Surcharge metal tip glossy (not for soft touch)	-	0,350	0,350	0,350		
		Surcharge Magic Flow 1.4	-	0,080	0,080	0,080		
Code		BRANDING	500	1.000	3.000	5.000	pre-charges	
A		Screen print (barrel) per position and colour	0,090	0,080	0,070	0,060	40,00 €	per position and colour
D		360° barrel print (1-5c)*	0,270	0,195	0,170	0,155	40,00 €	per colour
E		HD print 360°: CMYK	0,270	0,195	0,170	0,155	40,00 €	onetime
C		Tampo print (clip) per colour	0,120	0,110	0,095	0,085	40,00 €	per colour
*Barrel print on soft touch products only with 360° print possible.								
CENTRIX								
Art. No.		Model version	500	1.000	3.000	5.000		
2708	A, C, D, E (white barrel)	Mix & Match	0,560	0,490	0,460	0,425		
		Surcharge metal clip	0,100	0,100	0,100	0,100		
		Magic Flow 1.4 for mix & match	0,080	0,080	0,080	0,080		
Code		BRANDING	500	1.000	3.000	5.000	pre-charges	
A		Screen print (barrel) per position and colour	0,090	0,080	0,070	0,060	40,00 €	per position and colour
D		360° barrel print (1-5c)	0,270	0,195	0,170	0,155	40,00 €	per colour
E		HD print 360°: CMYK	0,270	0,195	0,170	0,155	40,00 €	onetime
C		Tampo print (clip) per colour	0,120	0,110	0,095	0,085	40,00 €	per colour
J		Laser engraving per position	0,550	0,520	0,490	0,470	40,00 €	per position
BIG PEN								
Art. No.		Model version	500	1.000	3.000	5.000		
2994	A, D, E	Polished Basic	0,560	0,531	0,486	0,457		
1177	A, D	Frosted	0,599	0,571	0,526	0,497		
2774	A, D, E (white barrel)	Mix & Match	0,629	0,601	0,556	0,527		
		surcharge text message tube	0,180	0,180	0,180	0,180		
Code		BRANDING	500	1.000	3.000	5.000	pre-charges	
A		Screen print (barrel and clip) per position and colour	0,090	0,080	0,070	0,060	40,00 €	per position and colour
A		Print on text message tube 1c	0,090	0,080	0,070	0,060	40,00 €	onetime
D		360° barrel print (1-5c)	0,270	0,195	0,170	0,155	40,00 €	per colour
E		HD print 360°: CMYK	0,270	0,195	0,170	0,155	40,00 €	onetime
BRIDGE								
Art. No.		Model version	500	1.000	3.000	5.000		
3250	A, C, D, E (white barrel)	Polished	0,530	0,499	0,460	0,440		
3252	A, C, D, E (white barrel)	Polished MT	0,730	0,699	0,660	0,640		
3251	A, C, D	Clear	0,560	0,529	0,490	0,470		
3253	A, C, D	Clear MT	0,760	0,729	0,690	0,670		
Code		BRANDING	500	1.000	3.000	5.000	pre-charges	
A		Screen print (barrel) per position and colour	0,090	0,080	0,070	0,060	40,00 €	per position and colour
D		360° barrel print (1-5c)*	0,270	0,195	0,170	0,155	40,00 €	per colour
E		HD print 360°: CMYK	0,270	0,195	0,170	0,155	40,00 €	onetime
C		Tampo print (clip/upper part) per colour	0,120	0,110	0,095	0,085	40,00 €	per colour
Nature Plus								
Art. No.		Model version	500	1.000	3.000	5.000		
2796	A, C, J	Matt	0,660	0,615	0,570	0,535		
Code		BRANDING	500	1.000	3.000	5.000	pre-charges	
A		Screen print (barrel) per position and colour	0,090	0,080	0,070	0,060	40,00 €	per position and colour
C		Tampo print (clip) per colour	0,120	0,110	0,095	0,085	40,00 €	per colour
J		Laser engraving, per position	0,550	0,520	0,490	0,470	40,00 €	per position

Art. No.	Advertising-Code	Description	Prices in EURO, VAT not included / prices per piece				Pre-charges
NEW SPRING							
Art. No.		Model version	250	500	1.000	3.000	
2310	A, D, E (white barrel), J	Polished MC	0,920	0,863	0,810	0,767	
2431	H, J	Polished MB MC	1,870	1,813	1,760	1,717	
2426	A, C, D	Clear	0,820	0,763	0,710	0,667	
2410	A, D, J	Clear MC	0,950	0,893	0,840	0,797	
2561	H, J	Clear MB MC	1,900	1,843	1,790	1,747	
Code		BRANDING	250	500	1.000	3.000	pre-charges
A		Screen print (barrel) per position and colour	0,120	0,090	0,080	0,070	40,00 € per position and colour
D		360° barrel print (1-5c)	-	-	-	0,170	40,00 € per colour
E		HD print 360°: CMYK	0,390	0,270	0,195	0,170	40,00 € onetime
C		Tampo print (clip) per colour	0,170	0,120	0,110	0,095	40,00 € per colour
H		Barrel print per colour (metal print)	0,230	0,230	0,220	0,220	40,00 € per colour
J		Laser engraving, per position	0,600	0,550	0,520	0,490	40,00 € per position
DUO PEN							
Art. No.		Model version	250	500	1.000	3.000	
2122	A	Polished	0,970	0,904	0,842	0,793	
Code		BRANDING	250	500	1.000	3.000	pre-charges
A		Screen print (barrel) one colour	0,120	0,090	0,080	0,070	40,00 € onetime
MATRIX							
Art. No.		Model version	250	500	1.000	3.000	
2318	A, H	Polished	1,350	1,256	1,168	1,098	
2319	A, H	Clear	1,380	1,286	1,198	1,128	
2434	A, H	Clear MT	1,580	1,486	1,398	1,328	
Code		BRANDING	250	500	1.000	3.000	pre-charges
A		Screen print (barrel) per position and colour	0,120	0,090	0,080	0,070	40,00 € per position and colour
H		Metal print (clip) per colour	0,230	0,230	0,220	0,220	40,00 € per colour
SOFT SPRING							
Art. No.		Model version	250	500	1.000	3.000	
2067	A	Polished	1,170	1,080	1,012	0,951	
Code		BRANDING	250	500	1.000	3.000	pre-charges
A		Screen print (barrel) per position and colour	0,120	0,090	0,080	0,070	40,00 € per position and colour
SOFTSTAR							
Art. No.		Model version	100	250	500	1.000	
2040	H, J	Ball pen Steel	1,850	1,739	1,652	1,602	
2511	H, J	Ball pen Alu	1,950	1,833	1,741	1,689	
3004	H, J	Pencil Steel	2,350	2,209	2,099	2,036	
3111	H, J	Pencil Alu	2,450	2,303	2,188	2,122	
6341	H, J	Set Steel, ball pen + pencil in ET 156	6,090	5,738	5,541	5,428	
6342	H, J	Set Alu, ball pen + pencil in ET 156	6,290	6,026	5,819	5,701	
Code		BRANDING	100	250	500	1.000	pre-charges
H		Metal print (barrel) per position and colour	0,300	0,230	0,230	0,220	40,00 € per position and colour
J		Laser engraving per position (printing costs for sets charged twice)	0,650	0,600	0,550	0,520	40,00 € per position
Polar							
Art. No.		Model version	100	250	500	1.000	
3260	H, J	Ball pen	1,950	1,850	1,690	1,550	
6300	H, J	Set ball pen in ET 169	2,740	2,640	2,480	2,340	
Code		BRANDING	100	250	500	1.000	pre-charges
H		Metal print (barrel) per position and colour	0,300	0,230	0,230	0,220	40,00 € per position and colour
J		Laser engraving per position	0,650	0,600	0,550	0,520	40,00 € per position
DEVON							
Art. No.		Model version	100	250	500	1.000	
2789	H, J	Ball pen	2,550	2,397	2,277	2,209	
6789	H, J	Set ball pen in ET 169	3,340	3,187	3,067	2,999	
Code		BRANDING	100	250	500	1.000	pre-charges
H		Metal print (barrel) per position and colour	0,300	0,230	0,230	0,220	40,00 € per position and colour
J		Laser engraving per position	0,650	0,600	0,550	0,520	40,00 € per position
DELGADO							
Art. No.		Model version	100	250	500	1.000	
2240	H, J	Ball pen Classic black	1,950	1,833	1,741	1,689	
2239	H, J	Ball pen Classic Steel	1,850	1,739	1,652	1,602	
1030	H, J	Rollerball Classic black	3,450	3,243	3,081	2,989	
1029	H, J	Rollerball Classic Steel	3,250	3,055	2,902	2,815	
6100	H, J	Set Classic Steel ball pen + rollerball in ET 156	6,990	6,684	6,444	6,307	
6101	H, J	Set Classic ball pen + rollerball in ET 156	7,290	6,966	6,712	6,568	
2241	H, J	Ball pen Metallic (anthracite+blue)	1,950	1,833	1,741	1,689	
2242	H, J	Ball pen stainless steel finish	1,850	1,739	1,652	1,602	
1031	H, J	Rollerball Metallic (anthracite+blue)	3,450	3,243	3,081	2,989	
1039	H, J	Rollerball stainless steel finish	3,250	3,055	2,902	2,815	
6102	H, J	Set Metallic ball pen + rollerball in ET 156	7,290	6,966	6,712	6,568	
6114	H, J	Set stainless steel ball pen + rollerball in ET 156	6,990	6,684	6,444	6,307	
Code		BRANDING	100	250	500	1.000	pre-charges
H		Metal print (barrel) per position and colour	0,300	0,230	0,230	0,220	40,00 € per position and colour
J		Laser engraving per position (printing costs for sets charged twice)	0,650	0,600	0,550	0,520	40,00 € per position

Art. No.	Advertising-Code	Description	Prices in EURO, VAT not included / prices per piece				Pre-charges
NAUTIC							
Art. No.		Model version	100	250	500	1.000	
2215	H,J	Ball pen	4,950	4,653	4,420	4,287	
1092	H,J	Rollerball	6,350	5,969	5,671	5,501	
2754	H,J	Touch Pad Pen	5,350	5,029	4,778	4,635	
6297	H,J	Set touch pad pen + rollerball in ET 171	12,810	12,108	11,559	11,246	
Code		BRANDING	100	250	500	1.000	pre-charges
H		Metal print (barrel) per position and colour	0,300	0,230	0,230	0,220	40,00 € per position and colour
J		Laser engraving per position <small>(printing costs for sets charged twice)</small>	0,650	0,600	0,550	0,520	40,00 € per position
VISIR							
Art. No.		Model version	100	250	500	1.000	
2253	H,J	Ball pen	4,850	4,559	4,331	4,201	
1056	H,J	Rollerball	5,750	5,405	5,135	4,981	
6298	H,J	Set ball pen + rollerball in ET 163	14,850	14,214	13,716	13,432	
Code		BRANDING	100	250	500	1.000	pre-charges
H		Metal print (barrel) per position and colour	0,300	0,230	0,230	0,220	40,00 € per position and colour
J		Laser engraving per position <small>(printing costs for sets charged twice)</small>	0,650	0,600	0,550	0,520	40,00 € per position
SIGNER LINER							
Art. No.		Model version	50	100	250	500	
2709	C,H,J	Ball pen	4,950	4,750	4,550	4,500	
6299	C,H,J	Set ball pen in ET 169	5,740	5,540	5,340	5,290	
Code		BRANDING	50	100	250	500	pre-charges
H		Metal print (barrel) per position and colour	0,350	0,300	0,230	0,230	40,00 € per position and colour
C		Clip print per colour	0,170	0,170	0,170	0,120	40,00 € per colour
J		Laser engraving per position	0,700	0,650	0,600	0,550	40,00 € per position
IMAGE							
Art. No.		Model version	50	100	250	500	
2158	H,J	Ball pen Chrome	7,550	7,097	6,742	6,540	
1036	H,J	Rollerball Chrome	8,750	8,225	7,814	7,580	
0075	H,J	Fountain pen Chrome	8,950	8,413	7,992	7,752	
6089	H,J	Set Chrome ball pen + rollerball in SC 197 with leather wallet	22,900	21,922	21,156	20,720	
6117	H,J	Set Chrome ball pen + fountain pen in SC 197 with leather wallet	23,100	22,110	21,334	20,892	
6237	H,J	Set Chrome ball pen + fountain pen in ET 156	18,390	17,400	16,624	16,182	
6238	H,J	Set Chrome ball pen + rollerball in ET 156	18,190	17,212	16,446	16,010	
2636	H,J	Ball pen Black Line	7,550	7,097	6,742	6,540	
1119	H,J	Rollerball Black Line	8,750	8,225	7,814	7,580	
0104	H,J	Fountain pen Black Line	8,950	8,413	7,992	7,752	
6205	H,J	Set Black Line ball pen + fountain pen in ET 156	18,390	17,400	16,624	16,182	
6206	H,J	Set Black Line ball pen + rollerball in ET 156	18,190	17,212	16,446	16,010	
6151	H,J	Set Black Line ball pen + fountain pen in SC 197 with leather wallet	23,100	22,110	21,334	20,892	
6179	H,J	Set Black Line ball pen + rollerball in SC 197 with leather wallet	22,900	21,922	21,156	20,720	
2786	H,J	Ball pen White Line	7,550	7,097	6,742	6,540	
1146	H,J	Rollerball White Line	8,750	8,225	7,814	7,580	
0106	H,J	Fountain pen White Line	8,950	8,413	7,992	7,752	
6267	H,J	Set White Line ball pen + rollerball in ET 156	18,190	17,212	16,446	16,010	
6266	H,J	Set White Line ball pen + fountain pen in ET 156	18,390	17,400	16,624	16,182	
Code		BRANDING	50	100	250	500	pre-charges
H		Metal print (barrel) per position and colour	0,350	0,300	0,230	0,230	40,00 € per position and colour
J		Laser engraving, per position <small>(printing costs for sets charged twice)</small>	0,700	0,650	0,600	0,550	40,00 € per position
SOLARIS							
Art. No.		Model version	50	100	250	500	
2479	H,J	Ball pen	7,450	7,003	6,653	6,453	
1479	H,J	Rollerball	9,150	8,601	8,171	7,926	
6480	H,J	Set ball pen + rollerball in ET 163	20,850	19,854	19,074	18,629	
Code		BRANDING	50	100	250	500	pre-charges
H		Metal print (barrel) per position and colour	0,350	0,300	0,230	0,230	40,00 € per position and colour
J		Laser engraving, per position <small>(printing costs for sets charged twice)</small>	0,700	0,650	0,600	0,550	40,00 € per position
TIZIO							
Art. No.		Model version	25	50	100	250	
2400	J	Ball pen	9,950	9,353	8,885	8,618	
1240	J	Rollerball	12,950	12,173	11,564	11,217	
0240	J	Fountain pen	13,950	13,113	12,457	12,083	
6252	J	Set ball pen + fountain pen in ET 160	27,950	26,516	25,392	24,751	
6253	J	Set ball pen + rollerball in ET 160	26,950	25,576	24,499	23,885	
Code		BRANDING	25	50	100	250	pre-charges
J		Laser engraving, per position <small>(printing costs for sets charged twice)</small>	0,700	0,700	0,650	0,600	40,00 € per position

Art. No.	Advertising-Code	Description	Prices in EURO, VAT not included / prices per piece				Pre-charges	
CARBON								
Art. No.		Model version	25	50	100	250		
2159	H,J	Ball pen	9,950	9,353	8,885	8,618		
1037	H,J	Rollerball	12,950	12,173	11,564	11,217		
0076	H,J	Fountain pen	13,950	13,113	12,457	12,083		
6239	H,J	Set ball pen + fountain pen in ET 160	27,950	26,516	25,392	24,751		
6240	H,J	Set ball pen + rollerball in ET 160	26,950	25,576	24,499	23,885		
BRANDING								
Code		BRANDING	25	50	100	250	pre-charges	
H		Metal print (barrel) per position and colour	0,350	0,350	0,300	0,230	40,00 €	per position and colour
J		Laser engraving, per position <small>(printing costs for sets charged twice)</small>	0,700	0,700	0,650	0,600	40,00 €	per position
PRESIDENT								
Art. No.		Model version	1	5	10	25		
0122	J	Piston filling fountain pen acrylic high gloss, nib of 18 ct. Gold	255,000	239,700	227,715	220,884		
0125	J	Piston filling fountain pen acrylic high gloss, gilt iridium nib	135,000	126,900	120,555	116,938		
5674	J	Set piston filling fountain pen acrylic high gloss, nib of 18 ct. gold in ET 168	320,000	304,700	292,715	285,884		
5512	J	Set piston filling fountain pen acrylic high gloss, gilt iridium nib in ET 160	138,750	130,650	124,305	120,688		
BRANDING								
Code		BRANDING	1	5	10	25	pre-charges	
J		Laser engraving, initials on the ring	1,500	1,500	1,500	1,500	included	
ETUIS								
			25					
ET		150	3,800					
ET		154	0,810					
ET		156 black	1,590					
ET		156 white	1,590					
ET		157	0,230					
ET		160	3,750					
ET		163	3,950					
ET		168	65,000					
ET		169	0,590					
ET		171	0,810					
SC		197 (incl. ET 150)	6,300					
			100	250	500	1000		
ET		181 (incl. 4c-print)	2,990	1,490	1,190	on request		
BRANDING								
			50	100	250	500	pre-charges	
		Case print, 1c per position	0,350	0,300	0,230	0,230	40,00 €	per position
		Debossing	1,300	1,250	1,200	1,170	40,00 €	stamp: 100€

Preisliste MUGS

This price list replaces all previous lists and conditions, valid from January 1, 2017

All prices are in euro per piece, ex works, excl. VAT.

Art. No.	Description	Prices in EURO, VAT not included / prices per piece				Pre-charges
		108	250	500	1.000	
MUGS		108	250	500	1.000	
0321	Amity	1,890	1,833	1,723	1,671	
0928	Appeal	2,990	2,900	2,726	2,644	
0929	Auris	1,690	1,639	1,541	1,495	
0915	Charisma	2,190	2,124	1,997	1,937	
0973	Classic	1,690	1,639	1,541	1,495	
0340	Club	2,290	2,221	2,088	2,025	
0926	Cosmos	2,990	2,900	2,726	2,644	
0911	Cult	1,790	1,736	1,632	1,583	
0912	Elite	1,990	1,930	1,814	1,760	
0353	Elite Inside	2,790	2,706	2,544	2,468	
0343	Elite Matt	2,790	2,706	2,544	2,468	
0344	Maxi Mug	1,990	1,930	1,814	1,760	
0914	Maxim	2,190	2,124	1,997	1,937	
0907	Maxim Café	2,150	2,086	1,961	1,902	
0341	Prime	1,690	1,639	1,541	1,495	
0351	Prime Colour	2,490	2,415	2,270	2,202	
0968	Purity	1,490	1,445	1,358	1,317	
0368	Purity Plus	2,990	2,900	2,726	2,644	
0944	Solid	2,190	2,124	1,997	1,937	
0305	Special	1,860	1,804	1,696	1,645	
0954	Sweep	1,990	1,930	1,814	1,760	
0936	Vertic	2,290	2,221	2,088	2,025	
Code Imprint		108	250	500	1.000	pre-charges
DP	Direct print first colour	1,190	0,790	0,770	0,760	60,00 €
DP	Direct print each additional colour	0,200	0,170	0,160	0,150	60,00 € per colour
TP	Transfer print first colour	2,590	1,790	1,430	1,320	80,00 €
TP	Transfer print each additional colour	0,490	0,350	0,290	0,250	80,00 € per colour
TF	Transfer print full cover (surcharge)	1,100	1,100	1,100	1,100	-
TC	Transfer print full cover closed (surcharge)	1,500	1,500	1,500	1,500	-
SB	Sandblasting	5,490	5,450	5,420	5,390	80,00 €
LE	Engraving 4x3 o.6x2 cm	2,990	2,950	2,920	2,890	80,00 €
	Colour4U	2,290	2,250	2,190	2,150	80,00 €
Glass		108	250	500	1.000	
0972	Frozen Colour	1,890	1,833	1,723	1,671	
0970	Frozen Mug	1,490	1,445	1,358	1,317	
Code Imprint		108	250	500	1.000	pre-charges
DP	Direct print first colour glass	1,490	1,190	0,990	0,890	60,00 €
DP	Direct print each additional colour	0,200	0,170	0,160	0,150	60,00 € per colour
TP	Transfer print first colour glass	4,490	2,790	2,090	1,890	80,00 €
TP	Transfer print each additional colour	0,490	0,350	0,290	0,250	80,00 € per colour
TF	Transfer print full cover (surcharge)	1,100	1,100	1,100	1,100	-
	Glossy impression	2,190	1,990	1,790	1,690	80,00 €
Steel		108	250	500	1.000	
0755	King Can	6,890	6,683	6,282	6,094	
0750	Trophy	6,990	6,780	6,373	6,182	
Code Imprint		108	250	500	1.000	pre-charges
DP	Direct print first colour steel	1,490	1,190	0,990	0,890	60,00 €
DP	Direct print each additional colour	0,200	0,170	0,160	0,150	60,00 € per colour
TP	Transfer print first colour steel	4,490	2,790	2,090	1,890	80,00 €
TP	Transfer print each additional colour	0,490	0,350	0,290	0,250	80,00 € per colour
TF	Transfer print full cover (surcharge)	1,100	1,100	1,100	1,100	-
LE	Engraving (steel) 4x3 o.6x2 cm	1,890	1,850	1,830	1,810	80,00 €
SUBLIMATION		36	72	108	250	
0323	Pics One incl. sublimation	5,490	4,990	4,290	3,990	
0324	Pics Two incl. sublimation	5,590	5,090	4,390	4,090	
0354	Pics Elite incl. sublimation	5,690	5,190	4,490	4,190	
0355	Pics Elite Inside incl. sublimation	5,990	5,490	4,790	4,490	
0356	Pics Cosmos incl. sublimation	5,790	5,290	4,590	4,290	
0357	Pics Sweep incl. sublimation	5,690	5,190	4,490	4,190	
0358	Pics Solid incl. sublimation	5,790	5,290	4,590	4,290	
0359	Pics Amity incl. sublimation	5,590	5,090	4,390	4,090	
0362	Pics Classic incl. sublimation	5,590	5,090	4,390	4,090	

Art. No.	Description	Prices in EURO, VAT not included / prices per piece				Pre-charges
		108	250	500	1.000	
Sets						
0977	Maxim Espresso Set	3,912	3,795	3,567	3,460	
0987	Maxim Espresso Duo	8,573	8,316	7,817	7,582	
0937	Maxim Café Set	3,799	3,685	3,464	3,360	
0927	Maxim Plate	3,833	3,718	3,495	3,390	
0997	Maxim Dinner Plate	4,309	4,180	3,929	3,811	
0998	Maxim Soup Plate	4,253	4,125	3,878	3,762	
0964	Fancy Espresso Set	3,289	3,190	2,999	2,909	
0984	Fancy Espresso Duo	7,314	7,095	6,669	6,469	
0965	Fancy Café Set	3,697	3,586	3,371	3,270	
0966	Fancy Plate	2,608	2,530	2,378	2,307	
0920	Fancy Bowl	3,005	2,915	2,740	2,658	
0993	Fancy Dinner Plate	3,005	2,915	2,740	2,658	
0994	Fancy Soup Plate	2,937	2,849	2,678	2,598	

Code	Imprint	Prices in EURO, VAT not included / prices per piece				pre-charges
		108	250	500	1.000	
TP	Transfer print 1c	2,590	1,790	1,430	1,320	80,00 €
TP	each additional colour	0,490	0,350	0,290	0,250	80,00 € per colour
TF	Transfer print full cover (surcharge)	1,500	1,500	1,500	1,500	
SB	Sandblasting*	5,490	5,450	5,420	5,390	80,00 €

*Not on all above mentioned products possible.

Sets	Description	Prices in EURO, VAT not included / prices per piece			
		1	3	5	10
0952	Maxim Start-Up Box	219,00	209,00	199,00	194,00
0951	Fancy Start-Up Box	199,00	189,00	179,00	169,00
0958	Maxim sugar bowl*	5,897	5,720	5,377	5,216
0959	Maxim milk jug*	5,897	5,720	5,377	5,216
0961	Fancy sugar bowl*	5,897	5,720	5,377	5,216
0962	Fancy milk jug*	5,897	5,720	5,377	5,216

*Quantities only in connection with Start-Up Box.

Code	Imprint	Prices in EURO, VAT not included / prices per piece				pre-charges
		1	3	5	10	
TP	Transfer print Start up Box 1-c	239,00	129,00	109,00	99,00	80,00 €
TP	Transfer print Start up Box 2-c	294,00	159,00	134,00	121,00	160,00 €
TP	Transfer print Start up Box 3-c	349,00	189,00	159,00	143,00	240,00 €
TP	Transfer print Start up Box 4-c	404,00	219,00	184,00	165,00	320,00 €
TP	Transfer print Start up Box 5-c	459,00	249,00	209,00	187,00	400,00 €
TP	Transfer print Start up Box 6-c	514,00	279,00	234,00	209,00	480,00 €

PACKAGING	Description	Price per box	
		Price per box	Price box incl. Packaging
P1A	Cardboard box for 1 mug	0,390	0,490
P1A XL	Cardboard box for 1 mug XL	0,590	0,690
P1B	Cardboard box with a window for 1 mug	0,390	0,490
P1B XL	Cardboard box with a window for 1 mug XL	0,590	0,690
P2	Cardboard box for 2 mugs	0,790	0,490
P2 XL	Cardboard box for 2 mugs XL	0,890	0,540
P4	Cardboard box for 4 mugs	0,990	0,350
P6	Cardboard box for 6 mugs	0,990	0,270
Set of 1	Packaging for sets	1,590	1,690
Set of 2	Packaging for sets	1,590	0,890

Slip Case	Description	Prices in EURO, VAT not included / prices per piece				pre-charges
		108	250	500	1.000	
P1A Standard	incl. 4c-print	2,490	1,690	1,390	1,090	
P1A Standard	with single name incl. 4c-print	2,590	1,790	1,490	1,190	
P2A Standard	incl. 4c-print	3,790	2,590	2,090	1,690	
P2A Standard	with single name incl. 4c-print	3,990	2,690	2,190	1,790	119 €

Other additional costs		All prices in EURO,VAT not included
Call order	For call orders the following minimum order applies (contract period up to 12 months from starting date of contract):	10,000.00 €* Pens Mugs Mugs Sublimation
Orders from foreign countries	Minimum order value for deliveries to non-EU countries (except for CH & N): Orders from non-EU countries of min. 800 € can be accepted with a surcharge of:	3,000.00 €* 99.00 €* Pen Collection: 3.00 €* Mugs: 5.50 €* (each additional 2.50 €*)
Proof sample	Proof sample per position / motif (plus product price):	35,00 € 70,00 € 30,00 €
Production sample	Charge for production sample including dispatch:	free of charge
Data storage	Senator files your digital data for you under your order no.	free of charge
Freight charges	Standard shipping inside Germany: up to 16 kg Standard shipping inside Germany from more than 16 kg and costs for non-standard delivery options:	6.96* depending from weight & time
First paper copy	First paper copy is always free of charge. Each further one is charged at:	5,00 €
Supplier labels	Affixing of supplied labels, per piece: Affixing of non supplied labels, per piece:	0,10 € 0,25 €
Quantity delivered	As stated in our general business terms, we reserve the right to over or under delivery:For delivery by exact number, we charge:	2% surcharge on product and print
Minimum quantity surcharge	The minimum quantities are defined by the lowest quantity scale and packaging unit per model and colour. For orders below the minimum quantity (but at least half the quantity) we charge:	50,00 €
Subsequent change of order	For any change of order on behalf of the customer after receipt of order confirmation we charge a handling fee per change of: (For any changes requiring a production stop or other costs charges are to be negotiated)	25,00 €
Additional imprint after shipment	Return* of goods in original packaging for a subsequent print is possible after consultation with us. We charge list prices and a handling fee per position of: *Maximum quantity per position: 3,000 pieces. Larger quantities on request.	75,00 €
Reproduction	Graphic reworking of artwork on a time basis at an hourly rate of:	60,00 €
Return of unprinted goods	Return* of unprinted goods in original packaging is possible within 4 weeks after dispatch and after consultation with us. We charge a handling fee per position of: *Maximum quantity per position: 3,000 pieces. Larger quantities on request.	50,00 €
Direct shipment	Handling fee per additional shipping address, packing included (plus shipping costs):	8,00 €
Pens PMS Service	senator offers many models in custom-made PMS colours. Minimum quantities for this service range between 5,000 and 50,000 pcs. depending on the model. Slight colour deviations are possible. For further information on the models and minimum quantities please contact your senator customer service consultant. Production PMS colour per colour and component (barrel, clip, push-button, etc.). This price is also applicable for samples of approval.	500,00 €
Pens Refill	8062 Magic flow refill 1,0 mm, X20 8004 Magic flow refill 1,0 mm, G2 8080 Magic flow refill 1,4 mm, G2 8063 Jumbo refill 1,0mm, X20 8068 Metal refill 1,0 mm, G2 1916 Rollerball refill 1,0 mm 1904 Rollerball refill metal 1,0 mm Prices valid for full packing units. Packing unit:	5.000 2.500 2.000 5.000 2.500 500 500 0,07 € 0,12 € 0,20 € 0,10 € 0,40 € 0,45 € 0,70 €
Pens Packaging in case	1 pen 2 pens 3 pens	0,20 € 0,30 € 0,35 €
Pens Change of refill	Change of ball pen or rollerball refill, per piece: Minimum quantity with plastic pens: 1,000 pcs., minimum quantity with metal pens: 100 pcs., For our models New Hit, Super-Hit, Dart, Liberty (except for version with metallised tip), Point Metal, Softstar and Delgado a change of refill is not possible! The surcharge is to be understood plus price for the refill.	0,15 €
Pens Packaging of plastic pens	Printed pens are packed in polybag of 100 pcs.: Exception: New Hit, Super-Hit, Dart are bulk packed in carton. Different packing (e. g. 25, 50 or 100 pcs. in polybag) per 100 pcs.: Single packing in polybag per 100 pcs.: Packing per 10 per 100 pcs.:	1,27 € 11,50 € 1,96 €
Pens Packaging of metal pens	Metal pens are packed in a plastic tray of 10. Exception: Polar in a cardboard tray of 10 individual packing in polybag. per 100 pcs.:	10,00 €
Mugs Colour sample	Sample mug with the desired colour indication; each colour:	9,00 €
Mugs Optical bending	To match the design onto the conical shape of our mugs an optical bending is necessary. We offer this service free of charge.	free of charge
Mugs Personalisation	Uni colour and single line personal name (not integrated into the print design); per name (including pre-charges) on a white mug:	2,59 €
Mugs PMS Service Purity Plus	Production of PMS colour. Per colour/decorative sleeve: This price is also applicable for proof samples:	700,00 €

* = net/net

Further information of brandings	
Pens	To achieve a better printing result it is sometimes recommended to print a white layer underneath the print or to apply the print twice. In these cases printing charges are invoiced once more.
Pens	For prints on transparent pens we recommend to use colours in strong contrast to the pen colour to achieve an optimum legibility of the print.
Pens	Owing to the surface of metal writing instruments the resistance of print colours is not comparable to prints on plastic pens.